

Shatia Holeman

Doctor Hunter

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Review Questions

5. Social norm is a set of group expectations for appropriate thoughts and behaviors of its members.

6. On his first day of soccer practice, Jose suits up in a t-shirt, shorts, and cleats and runs out to the field to join his teammates. Jose's behavior is reflective of social influence

7. When it comes to buying clothes, teenagers often follow social norms; this is likely motivated by fitting in.

15. Social loafing occurs when individual performance cannot be evaluated

26. What trait do both men and women tend to look for in a romantic partner?

physical attractiveness